

Do you need an editor or a proofreader?

The differences between editing and proofreading

I find there is some confusion among potential clients about when you need an editor and when you need a proofreader. What's the difference between the two? What do they do? Does one cost more than the other?

This guide answers those questions, plus includes a checklist so you can work out the level of assistance you should be seeking.

Do you have any feedback on this article? Send it to me at the email below.

I hope you find this information useful and easy to understand. If you have a question, please feel free to email.

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- Writing
- Editing
- Proofreading
- Website content
- Publication management
- Tender writing

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you need them to say*

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Checklist: editor or proofreader?

If your publication ...	Editor	Proofreader
<ul style="list-style-type: none">• Has articles coming from many different sources/ writers• Is using a mix of professional writers, subject matter experts, managers, division heads, etc.• Has an in-house style book, or no style book• Has an editor whose role is to set the editorial tone, commission articles, coordinate writers and liaise with management/clients, but no hands-on text editing• Has no in-house or contract subeditors/text editors <i>Then you need ...</i>	X (first)	X (second)
<ul style="list-style-type: none">• Has articles coming from many different sources/ writers• Uses in-house/contract subeditors/text editors• Has some form of in-house style book• Has an editor whose role is to set the editorial tone, commission articles, coordinate writers and liaise with management/clients• Has no in-house/contract proofreaders <i>Then you need ...</i>		X
If your article ...	Editor	Proofreader
<ul style="list-style-type: none">• Is written by you as a subject matter expert, manager, CEO, communications specialist, marketing professional, university student, or any other non-writing specialist <i>Then you need ...</i>	X	
<ul style="list-style-type: none">• Has already been edited by a professional editor, but you are still noticing a few errors <i>Then you may need ...</i>		X
<ul style="list-style-type: none">• Is written by you as a professional writer <i>Then you still need ...</i>	X	

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Introduction

Editing and proofreading are two distinct and complementary phases within the publication production process ('publication production' being the process that takes the written word from the original writer to the public – or its intended audience – in any format).

Editing and proofreading are equally essential for business documents, reports, websites, marketing collateral, letters, manuals and proposals – anything in written form that needs to clearly inform and impress its intended audience.

What is editing?

'Editing' (by a professional editor/subeditor/copy editor) does the heavy lifting. Depending on the quality of the original material, it may involve:

- correcting grammar, spelling and punctuation
- imposing publication or company 'style' (e.g. how certain words are spelt, capitalisation, etc.)
- smoothing out patches of rough or poor writing
- replacing poor or incorrect word choices
- spotting and inserting missing words or words that are spelt correctly but are the wrong word (e.g. short words such as 'of', 'is', 'a' or 'the' may be missing, and words such as 'of', 'if', 'is' or 'it' may be used inappropriately)
- checking possible factual errors and noting queries for the writer
- reorganising the content sequence
- completely rewriting the material into publishable form
- rejecting the material as unsalvageable and unsuitable for use.

If the writing is of good quality, the editing may be light, with only a few changes here and there and other changes made for reasons of style (e.g. capitalisation). If the writing is poor, the tracked word-processing file will be a sea of coloured changes.

The editor is an excellent 'wordsmith', a good writer in their own right with an eye for detail who enjoys the order, clarity and correctness they can bring to the written word through their superior language skills.

Editing can be a time-intensive process, depending on the document length and quality, so enough time should be allowed before the scheduled release or publication date. If there are multiple documents or articles, a 'flow' should be established so the editor receives material progressively, rather than in one large lump close to the deadline.

For a single report or document, editing time depends on the length and quality of the original. The editor will want to go through the material carefully at least twice. The first edit will catch 90-95% of the changes needed, and the second edit allows the editor to double-check, confirm or change their earlier editing decisions, and have fresh eyes for anything they may have missed. Allow time before your deadline for the editor to get through their process and send the document back to you so you can check the tracked changes and attend to any queries.

[See an example of an edited article on pages 5-7](#)

What is proofreading?

'Proofreading' (by a proofreader) happens at some point after the editing is completed. Traditionally, in a publication such as a magazine, it comes after the articles have been laid into their pages by the graphic designer with any related photos, photo captions, tables and figures.

It can also be done in the word-processing file before layout to avoid having the graphic designer/IT professional making fiddly text changes and introducing new errors.

Proofreading is best done when the publication's articles are in their pages with their photos, captions, tables and figures in place (or when a report has been formatted with its graphics and checked by relevant internal stakeholders). The proofreader then comes in as a dispassionate third party, who has not seen any of the material before, and reads it cold.

Assuming the article has been through editing, proofreading is an essential double-checking process. No editing is perfect; the more work an editor has done on an article, the greater the need to have it independently checked. Proofreading should be a 'light' job, with the heavy work already done by the editor.

[See an example of a proofread article on pages 8-9](#)

The proofreader looks for what the editor has missed or perhaps got wrong:

- grammar, spelling and punctuation errors (particularly use of apostrophes as possessives and incorrect contractions)
- missing publication 'style' (e.g. capitalisation)
- any remaining rough/poor writing
- poor or incorrect word choices
- missing words and incorrect words that are spelt correctly
- possible factual errors
- editing 'strays' (e.g. sentences that end in the middle of nowhere, words that have been left in that should have been removed, or commas that should have been deleted when text was removed)
- wrong symbols
- use of hyphen, en dash and em dash
- consistency of writing tense
- use of singular and plural
- plus much more.

The proofreader now also has an overview of the report or article that the editor/subeditor may not have had, because they can see the accompanying photos, captions, tables and figures with the words in near-final format. Do the captions match the photos? Are the tables and figures referred to in the text? Do they make sense? Have the tables/figures been reproduced correctly? Are there any missing? Are the headings spelt correctly? Are there any problems in the overall layout?

The proofreader has an acute eye for detail, from the five-point text notes under the table to ensuring the correct spelling of the 72-point heading, plus everything in between. A good proofreader adds the polish that takes the report or publication from 85-90% to as close to 100% as possible in such a detail-oriented field.

Proofreading is quicker than editing, but slower than ordinary reading. Depending on the size and publication format (paper or electronic), allow

between one to four weeks before the publication date for the proofreading and subsequent corrections required. For example, a 24-page A4 magazine/report might take 3-6 hours over 1-2 days and a 48-page A4 magazine/report might take 6-12 hours over 3-4 days.

For a single report or article, turnaround time depends on the length and quality of the document. It can range from same day or overnight (for, say, 2000-5000 words) to 3-4 days (say, 10,000 words), to a week (say, 50,000 words).

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Section 1 – LATEST INTELLIGENCE

INDUSTRY OVERVIEW

~~Worker productivity is a key determinant of whether The degree to which~~ Australia ~~can~~ achieves its economic potential ~~will be determined by productivity. This will be~~ Productivity is underpinned by a skilled workforce and improve ~~d~~ ~~ments in~~ workforce participation. - Skills Australia ~~says has suggested~~ that ~~a 69% the~~ workforce participation rate ~~is~~ ~~needs to reach 69% ed~~ by 2025 to lift productivity and improve social inclusion.¹

~~In addition to increased workforce participation, T~~he Organisation for Economic Co-operation and Development (OECD) advocates that changes to patterns of participation in education will also boost a nation's productivity.² ~~In fact, T~~he Australian Government has suggested that **an additional year of education** may raise productivity by 3-6%.³

According to Skills Australia's *Skills for prosperity* ~~– a road map for vocational education and training~~⁴, the argument for continued investment in skills is clear. - While driven by the need to improve workforce participation, particularly in the context of an ageing workforce, other key drivers include:

- the requirement to better use **existing skills**
- continued **skill needs in critical areas**
- ongoing demand for **additional skills**
- unacceptably low levels of **fFoundation skills** within the working population.

Comment [P1]: Go back to source to define this better. Does it mean an extra year of high school, e.g. Year 13, or does it mean that if someone left in year 11 instead of year 10?

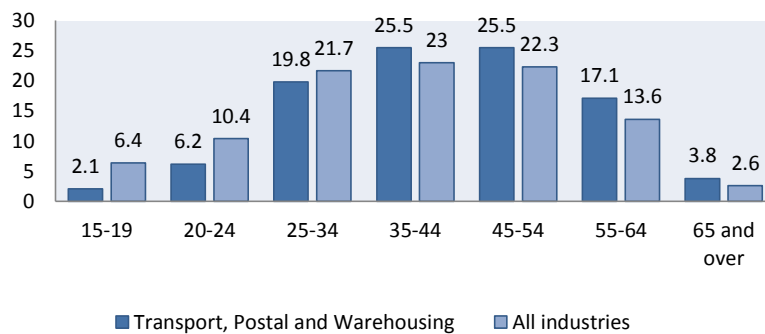
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The Transport and Logistics Industry recognises the need to tackle these important issues, especially given the industry's contribution ~~that transport and logistics makes~~ to economic productivity. With its large land mass and geographic isolation from As the sixth largest country in the world and one which sits geographically isolated from its key overseas markets, Australia's ability to sustain economic growth relies heavily on efficient transport and logistics systems. - There are more than Over 165,000 businesses in Australia's Transport and Logistics Industry, make up the industry, which in 2010-11 was worth \$100 billion.⁵

~~The a~~Ageing of the transport and logistics workforce ~~across the industry~~ is becoming a critical ~~workforce~~ issue. -Compared with other industries, the Transport and Logistics Industry has a higher concentration of workers aged 35 years and older. -This problem is exacerbated by a lack of new, skilled entrants ~~to replenish the skills gaps~~. Employers are seeking new ways to preserve and pass on knowledge and skills; ~~with a number of several~~ strategies are already in place ~~across the industry~~ to address this issue.

Figure 1.1: Employed ~~p~~Persons by ~~a~~Age ~~C~~ompared with ~~a~~All ~~i~~ndustries (% share of employment) – 2009

Comment [MSOffice2]: Check in January if there is a more recent graph



Source: ABS Labour Force Survey cat. no. 6291.0.55.003 (four quarter average)

The ~~issues of problems associated with~~ an ageing workforce ~~and insufficient new entrants~~ are compounded by the 'pull' of the resources and construction ~~sectors industries~~, which ~~have high demand for~~ continue to attract workers to fill the continued demand for skilled and semi-skilled ~~employment workers~~ and a more attractive marketplace image. The Transport and Logistics Industry needs to combat this by promoting the attractions of its job opportunities and ~~With an outdated image of the industry and its opportunities further exacerbating this issue, a focus on~~ improving the culture and career paths ~~within the Transport and Logistics Industry is needed.~~

To build a vibrant workforce, the industry will need to turn casual or part-time workers into skilled full-time workers and recruit more people from categories that are under-represented (e.g. women). Improved language, literacy and numeracy skills will be important in this to assist with the ~~Optimising the potential of people marginally attached to the workforce or those under-represented within the industry will be required to build a vibrant labour force. New and emerging technologies that will call require for higher-order skills. Demand for improved language, literacy and numeracy skills is set to further increase in importance as supply chains become more integrated, transparent, accountable and agile.~~

The need for energy efficiency will increase, particularly with the introduction of ~~a the new c~~ Carbon ~~t~~ Tax. This brings with it a requirement for the industry to adapt ~~its s,~~ with accompanying skill s ~~sets evolving to new demands.~~

Adaptability of the workforce will provide long-term benefits to the nation. ~~Workers will need to be equipped with~~ Sa skills s Sets set that allows them to adjust to changes ~~that will be required of them in the future.~~ ~~In the United States, some technical colleges have introduced programs to train individuals for jobs in the transportation industry that have not yet been identified. This is in recognition that the field is constantly evolving and demand for a highly skilled workforce is continuing to grow.~~

INDUSTRY SECTORS

Transport and logistics involves almost every type of occupation, from crews of vehicles, trains, vessels and aircraft to staff involved in engineering infrastructure, tourism, hospitality, security, retailing, warehousing, administration and ~~h~~ information ~~t~~ Technology.

| For the purposes of analysis in this *Environmental Scan*, the following sector breakdown has been used:

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- Logistics Management, Road Transport and Warehousing
- Aviation
- Maritime
- Rail
- Ports.

Value of new varieties

Consultant **Bob Freebairn** makes the case for supporting new wheat varieties in well-managed rotations, with this look at the way one northern New South Wales property is progressing



PHOTO: BOB FREEBAIRN

KEY POINTS

- National Variety Trials verify newer varieties' improved yields
- *Pratylenchus thornei* (Pt) is becoming a greater cause of wheat yield loss than crown rot
- Rotations are an important part of Pt management

Kristy Hobson has genetic material in her program with good resistance to Pt.

Faba beans are also susceptible to Pt and should be used carefully in the rotation.

RUSTS

Stem, leaf and stripe rust are important diseases and, where possible, the Yates choose varieties with at least adequate resistance to them. Bill, a strong supporter of plant breeders' efforts, likes to remind people just how risky wheat growing was in northern NSW and Queensland until plant breeders developed initially stem rust, and then leaf-rust resistant varieties.

Stripe rust, a later Australian arrival, has also challenged breeders, but varieties are now being released with durable resistance.

While fungicides can be used to guard against rusts, especially stem and leaf rust, this can be costly and difficult. The Yates prefer to 'date' these



Bill and Andrew Yates checking their Sunguard[®] wheat, which yielded more than four tonnes per hectare despite a dry, late-winter spring. In north-west NSW and Queensland root lesion nematodes (*Pt*) are a common and yield devastating problem. Sunguard[®] has tolerance equal to the best available in Australia bread wheats.

By Bob Freebairn

Agricultural consultant, Coonabarabran, NSW

Higher yields, less risk of severe yield loss from root lesion nematodes and protection against the three rusts, crown rot and root lesion nematodes are the main reasons north-west New South Wales farmers Bill and Andrew Yates are keen to switch to newly released wheat varieties.

However, the Yates stress that improved varieties is only one part of maximising cropping profitability on the property, 'Delvin', near Garah.

Planned rotations involving pulses, canola and grain sorghum, to reduce risk from crown rot and root lesion nematode, is equally important as a high level of fallow efficiency.

The Yates also strive to sow early within a given variety's optimum sowing window. While frost is always a risk, they believe yield loss from late sowing is a greater threat.

VARIETIES

Sunguard[®] and Livingston[®], relatively new wheat varieties, are making a big impression on the Yates' farming program. They are also assessing and are likely to incorporate the new high-yielding Australian Prime Hard (APH) variety Suntop[®] into their program.

Bill and Andrew Yates also grow EGA Gregory[®] because of its suitability to earlier sowing high-yield and APH quality (Australian Hard (AH) in central and southern NSW).

They will likely trial Elmore CL Plus[®], which is the first high-performing 'two-gene' imidazolinone (Clearfield[®] system) tolerant variety suitable for central NSW, northern NSW and Queensland. The two-gene attribute lifts the crop's protection against herbicides that may not have sufficiently degraded after previous crops or fallows.

PRATYLENCHUS THORNEI

The Yates are particularly mindful of protecting their wheat crops, as far as possible, from the often devastating root lesion nematode *Pratylenchus thornei* (*Pt*).

An extensive NSW Department of Primary Industries (DPI) study surveyed 248 random cropping paddocks across central and northern NSW and found that *Pt* was present in 70 percent. In areas such as Moree and Narrabri, paddocks almost always contained *Pt*, and at damaging levels (above 5000 per kilogram of soil). Other surveys have also noted widespread *Pt* infestation levels across Queensland wheat areas.

Research by groups such as NSW DPI, Queensland Department of Agriculture, Fisheries and Forestry (DAFF) and the GRDC-funded Northern Grower Alliance (NGA), has shown that *Pt* can reduce bread wheat yields by more than 50 per cent.

In a NSW DPI Mungindi trial, where *Pt* levels were high (15,000 per kilogram of soil) a tolerant to moderately tolerant (T-MT) durum variety yielded three tonnes per hectare. By comparison, an intolerant to very-intolerant (I-VI) bread-wheat variety yielded 1t/ha – a loss to *Pt* of 2.0t/ha.

For Bill and Andrew Yates, choosing varieties on their level of tolerance and resistance to *Pt* has become a critical consideration. Sunguard[®], Suntop[®] and EGA Gregory[®] rate highly among Australian bread wheats for *Pt* tolerance.

Root lesion nematode species *P. neglectus* (*Pn*) is also common in wheat-growing areas, particularly central and southern NSW, and sometimes in northern NSW and Queensland. It also is capable of causing significant yield loss.

Bill stresses the importance of using soil tests to identify the species and level of infestation present. Different crops and different varieties within crops vary in

their resistance and/or tolerance to each of the nematode species. In the Yates' case, *Pt* is their only nematode problem.

CROWN ROT

Crown rot is regarded as a major wheat disease threat in NSW and Queensland. However, recent NSW DPI, Queensland DAFF and NGA research suggests that while crown rot is a serious threat, *Pt* is likely to cause a greater yield loss.

Andrew says that the best way to minimise crown rot impact is through appropriate rotations, because wheat varieties with the best levels of crown-rot tolerance can still suffer major yield loss in the absence of rotations.

On the other hand, if *Pt* is the main issue (crown rot and *Pt* are often present together in potentially damaging levels) appropriate variety selection can offer the best protection.

ROTATIONS AND CROP MANAGEMENT

Andrew says ongoing research is documenting which crops and varieties are most resistant and tolerant to *Pt*. Grain sorghum, for example, is resistant and growing it as part of their rotation helps keep *Pt* numbers within reasonable levels. However, periodic floods can carry in *Pt* and undo the gains.

The Yates are also experimenting with canola, another *Pt*-resistant crop. Barley is also grown on 'Delvin'. Most barley varieties are rated moderately susceptible moderately resistant (MS-MR); enough to help keep *Pt* numbers down.

Chickpeas, however, are susceptible to *Pt* and will increase *Pt* levels. While still a few years off, Bill is hopeful that varieties will be released with improved resistance; a goal of the GRDC-funded Australian chickpea breeding program. Tamworth NSW DPI national chickpea breeder Dr

and last, this can be costly and difficult. The Yates prefer to 'deter' these diseases by using resistant varieties.

YIELD QUALITY AND AGRONOMY

The Yates rely heavily on data from the National Variety Trials when choosing varieties, confident that any claims of yield improvement by new releases can be rigorously assessed.

And while they prefer APH quality, they are happy to plant a good portion of their crop to AH varieties if they meet high-yield, good agronomic type and good disease and nematode resistance standards.

Their nitrogen management is also in tune with an increasing need to match higher yield ability with relative soil nitrogen availability to maintain high grain protein.

Bill is involved in the Australian Climate Champion program and believes as average temperatures rise the window for growing a cool-season crop shortens. He believes shorter-maturing varieties will increasingly be required and the penalty for late sowing will become more severe. This year, for example, Mungindi recorded the first 30°C day on 23 August.

VARIETY WISH LIST

Andrew lists improved tolerance to yellow leaf spot (YLS) as one of their biggest needs.

A few varieties have good YLS tolerance, but these tend to have other problems such as *Pt* susceptibility and/or intolerance, lower yield and/or susceptibility to some of the rusts.

Varieties with high levels of sprouting tolerance are also high on the Yates' required characteristics. Higher levels of pre-harvest sprouting tolerance than Ellison[®] and Sunelg are known to be in the wheat breeding pipelines.

Greater coleoptile length is another attribute sought to improve their ability to establish crops on time. This is also now an important wheat breeding priority. □

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